

## Message Text

UNCLASSIFIED

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44

ACTION COME-00

INFO OCT-01 ARA-10 ISO-00 EB-05 DOTE-00 DRC-01 RSC-01 /018 W  
----- 107560

P R 291758 OCT 73

FM AMCONSUL RIO DE JANEIRO  
TO SECSTATE WASHDC PRIORITY 9537  
INFO AMEMBASSY BRASILIA  
MCONSUL SAO PAULO 8068

UNCLAS RIO DE JANEIRO 3978

E. O. 11652: N/A

TAGS: BEXP, BR

SUBJ: RAILWAY CARS FOR BRAZIL

REF: RIO 3925, STATE 209056 AND PREVIOUS

1. CONGEN RECEIVED TELEGRAM OCT. 29 FROM RICHARD GRIFFIN, PULLMAN STANDARD, 1616 H STREET N.W., WASHINGTON, D.C. REITERATING INTEREST IN PURSUING REDE FERROVIARIA TENDER AND REQUESTING CONGEN APPLY ON BEHALF PULLMAN FOR BID EXTENSION UNTIL APRIL 15, 1974. ACCORDING GRIFFIN, THIS IS EARLIEST DATE PULLMAN CAN PROVIDE COMPLETE AND LEGAL BID AS REQUIRED BRAZILIAN SPECIFICATIONS.

2. IN VIEW OF URGENCY WITH WHICH REDE DESIRES OBTAIN CARS, HIGHLY DOUBTFUL BID EXTENSION OF SUCH LONG DURATION WILL BE GRANTED. WE ARE INFORMED THAT FERRANGENS SANTOS DURING TELEPHONE CONVERSATION OCT. 27 WITH PULLMAN ADVISED LATTER THAT REDE WOULD NOT REPEAT NOT CONSIDER SUCH A LENGTHY EXTENSION, BUT MIGHT CONSIDER NEW DEADLINE OF NOV. 30. OUR CONVERSATIONS WITH REDE OFFICIALS LEAD US TO BELIEVE THIS ASSESSMENT ACCURATE.

3. IF APPOINTED PULLMAN'S BRAZILIAN REPRESENTATIVE FOR CONTRACT, FERRAGENS SANTOS WILLING TO FURNISH DIRECTOR AND ENGINEER TO ASSIST PULLMAN IN DRAWING UP BID. FERRAGENS SANTOS BELIEVES THAT, WITH THIS ASSISTANCE, PULLMAN CAN PROVIDE ADEQUATE BID BY NOV. 30.

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4. ORIGINAL BID DEADLINE OCT. 31. CONGEN PREPARING LETTER  
REQUESTING NOV. 30 EXTENSION ON BEHALF OF PULLMAN AND AMCAR  
DIVISION, AMC INDUSTRIES, AS WE ARE ONLY AWARE OF INTEREST ON  
PART OF THESE TWO FIRMS. WE ARE WITHHOLDING SUBMISSION OF LETTER  
PENDING ADVICE FROM COMMERE. URGENTLY REQUIRE RESPONSE IN  
ORDER MAKE FORMAL REQUEST TO REDE AUTHORITIES BID EXTENSION.  
MILLER

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NNN

\*\*\* Current Handling Restrictions \*\*\* n/a

\*\*\* Current Classification \*\*\* UNCLASSIFIED

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
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**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Authority:** n/a  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
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**TAGS:** BEXP, BR  
**To:** STATE  
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